

# Three Member Associations of Sandicor® MLS Agree to MOU

December 19, 2017

The three member Associations of Sandicor® MLS have agreed to a Memorandum of Understanding (MOU) as the first step towards a resolution to realign their MLS memberships to service the best interests of their respective association members. Sandicor® MLS is comprised of North San Diego County Association of REALTORS® (NSDCAR), Pacific Southwest Association of REALTORS® (PSAR), and Greater San Association of REALTORS® (GSDAR).

The MOU will be reviewed by a neutral third-party attorney who specializes in Association of REALTOR® and MLS representation to assist the parties in drafting a final settlement document. Although there are more steps that need to be taken before a resolution is reached, all parties involved support the details of this initial step which ensures that agent access to MLS information is at the forefront of the outcome. With this proposed resolution, NSDCAR and PSAR will join California Regional MLS (CRMLS), and GSDAR will operate as its own MLS. Each Association has acted with the intention of providing its membership with the most valuable MLS products and customer service.

To ensure all members receive open access to as much information as possible, all three Associations have agreed to share data across both MLSs. MLS Subscribers will continue accessing MLS data and have the same level of access via Paragon, the software platform San Diego-area MLS users have been using for over three years, with no disruption of service. All three organizations have also agreed to keep the user experience the same for the members – the same look and feel that Sandicor® members have grown accustomed to will remain after the settlement takes effect for all members.

In addition to keeping the Paragon system in place for all agents in San Diego County, users will have access to all listings and sold data for the entire county as well. This resolution will provide each Association with their desired MLS outcome. As such, NSDCAR and PSAR will become members of CRMLS, and GSDAR will operate their own MLS, to be named SDMLS (San Diego MLS). The name SANDICOR, a distinct brand in the San Diego marketplace, will cease to exist. Both CRMLS and GSDAR's MLS will share the same Paragon system, and will share their listing data with each other. It is anticipated to take at least 6 months for the new shared Paragon system to be built, but the new system will have the same design and functionality of the current system. The parties will continue to keep San Diego County agents updated on the settlement process.

"This is a win for members of each Association," said GSDAR President Bob Kevane. "Despite the philosophical differences between Associations that led to a parting of ways, our goal is for all members to continue to receive the same access, the same data, and the same MLS platform we've all grown familiar with."

Similar sentiments were echoed by NSDCAR Board Chair Michael Carunchio and PSAR President Sarah Heck. "We are confident this resolution will benefit NSDCAR members," said Carunchio. "When all parties act in the interest of their users, it's the agents and brokers who come out ahead," added Heck.

While the MOU is an expression of the intention of all the parties at this point, some modifications or amendments may be necessary in the future.

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